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# Mid-Sized Firm Legal Trends 2025

A methodology check for a firm-size segment.

|             |                                                                                                                        |
|-------------|------------------------------------------------------------------------------------------------------------------------|
| Use it when | a mid-sized firm benchmarks against a 2025 report                                                                      |
| Boundary    | This guide does not reproduce or validate a supplier dataset. Read the original methodology before relying on a claim. |

**Built for independent law firms in England and Wales**

Original ClickoAI edition | Version 1 | 18 August 2026 | [clickoai.com/law-firm-guides](https://clickoai.com/law-firm-guides)

# 1. Frame the decision

A precise percentage can still be weak evidence. Keep population, date, wording and limitation beside every number.

**Specific focus**

Confirm how the report defines mid-sized and whether it matches the firm.

**Questions to answer**

- For this guide: Confirm how the report defines mid-sized and whether it matches the firm.
- Who was studied?
- When and how was data collected?
- Is this outcome, opinion or forecast?
- Are denominator and wording available?

**Avoid**

- lifting a headline without denominator
- combining jurisdictions silently
- treating adoption as value

## 2. Control sheet

Treat a blank evidence field as a reason to pause, not a reason to guess. Record sources and owners before changing the workflow.

| Area       | Evidence to collect               | Pass condition            |
|------------|-----------------------------------|---------------------------|
| Population | Jurisdiction, role and size       | Matches decision          |
| Method     | Sample, dates and wording         | Collection is clear       |
| Measure    | Numerator, denominator and period | Claim is reconstructable  |
| Limit      | Bias and missing groups           | Limitation travels        |
| Use        | Decision and alternatives         | Reliance is proportionate |

**Fail closed**

If an input, owner or approval is missing, record the gap and keep the affected step outside the proposed change.

### 3. Working record

Complete this page with counts, dates and named sources. Do not include client names, matter names, contract text or privileged material.

| Field           | Evidence or answer                                                        |
|-----------------|---------------------------------------------------------------------------|
| Guide focus     | Confirm how the report defines mid-sized and whether it matches the firm. |
| Claim           |                                                                           |
| Original source |                                                                           |
| Population      |                                                                           |
| Collection date |                                                                           |
| Method          |                                                                           |
| Limitation      |                                                                           |

**Evidence quality check**

- The source is named and dated.
- An estimate is labelled as an estimate.
- The owner can reproduce the measure.
- The same method can be used after a change.

# 4. Decision record

Select the outcome that the evidence supports. A stop or no-change decision is valid.

- Stop: a required source, owner or approval is missing.
- Fix: repair the underlying route before adding technology or cost.
- Test: run one bounded change with a baseline and review date.
- Proceed: adopt only the option supported by the recorded evidence.

| Decision field        | Record |
|-----------------------|--------|
| Chosen outcome        |        |
| Reason and evidence   |        |
| Owner and approvers   |        |
| Review or expiry date |        |

## Primary sources

- [Law Society: Introduction to lawtech](#)
- [Law Society: How to use lawtech in your practice](#)
- [Law Society: Buying new technology](#)
- [SRA: Compliance tips for AI and technology](#)

## Source status

Links checked 18 August 2026. Confirm the current version and obtain appropriate professional advice before relying on regulated, contractual, privacy, security, insurance, financial or wellbeing conclusions.